We Back Hard Tech.

Specialist finance built for the journey from proven demand to scaled deployment.

View our Solutions

Tailored debt finance, venture leasing and factoring solutions.

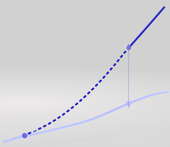
View our Solutions

Accelerate the Journey to Scale

The technology works. Demand is visible. Capital has to catch up. Kineo bridges the HardTech Capital Gap with expertly tailored asset finance designed to accelerate the deployment of physical systems at scale.

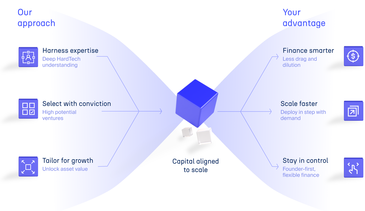
With finance deployment as demand grows, with capital structured around the assets and revenues being created.

How we Bridge the Gap

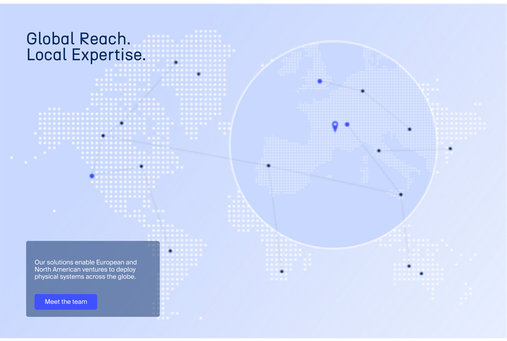


Achieve Better Capital Outcomes

With an invested backer that tailors straightforward financial solutions aligned with your success, throughout the journey.



Global Reach. Local Expertise.

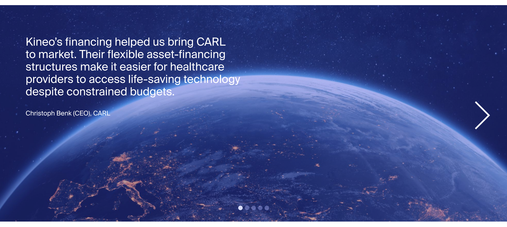


Our solutions enable European and North American ventures to deploy physical systems across the globe.

Meet the team

Built for HardTech, since 2016.

- Founded in Basel, Switzerland in **2016**
- As pioneers of venture leasing with a broad financing toolkit.
- With **4** offices, across Europe and North America
- We have financed over **100,000** hard assets
- Deployed in systems across **20+** countries
- Backing **35+** innovative HardTech ventures.



Kineo's financing helped us bring CARL to market. Their flexible asset-financing structures make it easier for healthcare providers to access life-saving technology despite constrained budgets.

Christoph Benk (CEO), CARL

Meet us at these upcoming events

CASSINI #EUSpace

September 30 - October 01
Prague, Czech Republic

Information and Contact

Eva Pampurik

TechBBQ 2026

August 26-27 2026
Copenhagen, Denmark

Information and Contact

Eva Pampurik

Ready to Scale?

If your technology is proven, demand is visible and you need finance to produce or deploy at scale, talk to Kineo.

Contact us

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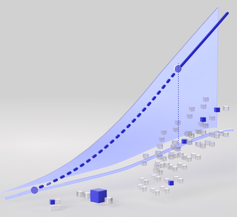
Built to Bridge the HardTech Capital Gap

Customer demand comes before cash. Equity can dilute ownership; conventional debt may not fit the timing or economics of deployment. This creates a funding gap.

Kineo was born to solve this. Pioneers of venture leasing for Hardware-as-a-Service, we unlock value in assets and contracted revenues with a broad range

Watch showcase



Equip production

Equipment finance for the assets you need to produce.

Find out more

Fulfill orders

Equipment finance for the assets you need to produce.

Find out more

Deploy at scale

Equipment finance for the assets you need to produce.

Find out more

The Kineo Difference

Origin

Who we are

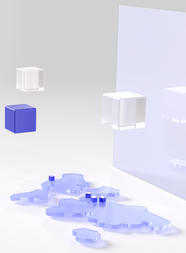
Kineo is a Swiss-born specialist financier with an experienced HardTech team and deep expertise in credit and financial structuring.
With teams in Europe and North America and a broad toolkit across debt finance, leasing and factoring, we tailor solutions to local markets and clients' global deployment needs.

Selection

Who we back

Approach

How we build



We Optimize your Capital Stack

Finance smarter

Finance smarter
Optimize your capital mix to limit unnecessary dilution and avoidable financing costs. Funding and repayment terms are structured around deployment and expected revenues.

Scale faster

Finance smarter
Optimize your capital mix to limit unnecessary dilution and avoidable financing costs. Funding and repayment terms are structured around deployment and expected revenues.

Stay in control

Finance smarter
Optimize your capital mix to limit unnecessary dilution and avoidable financing costs. Funding and repayment terms are structured around deployment and expected revenues.

How we complement traditional capital

Your Success is our Success

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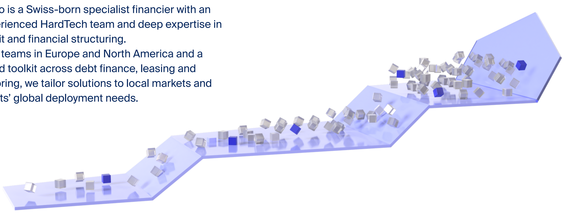

Kineo's financing helped us bring CARL to market. Their flexible asset-financing structures make it easier for healthcare providers to access life-saving technology despite constrained budgets.

Jörg Schmidt
Chief Executive Officer

FAQ

How do we support your fundraising efforts and financial goals?

Our financing solutions are complementary to equity, minimally dilutive and can be a useful addition to a company's financing toolbox. Our financing potentially reduces the need for you to raise large amounts of equity and can enhance potential returns for existing shareholders.

How does our offer compare to traditional bank loans?

Who is a good fit for Kineo?

Who is not a good fit for Kineo?

What is the timeline for completing the deal?

What is the first step?

When is the right time to speak to us?

What are the basics of venture leasing and financing in general?

We Back HardTech.

Let's discuss the finance you need to scale.

Talk to Our Team

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The Kineo Difference

Origin

Who we are +

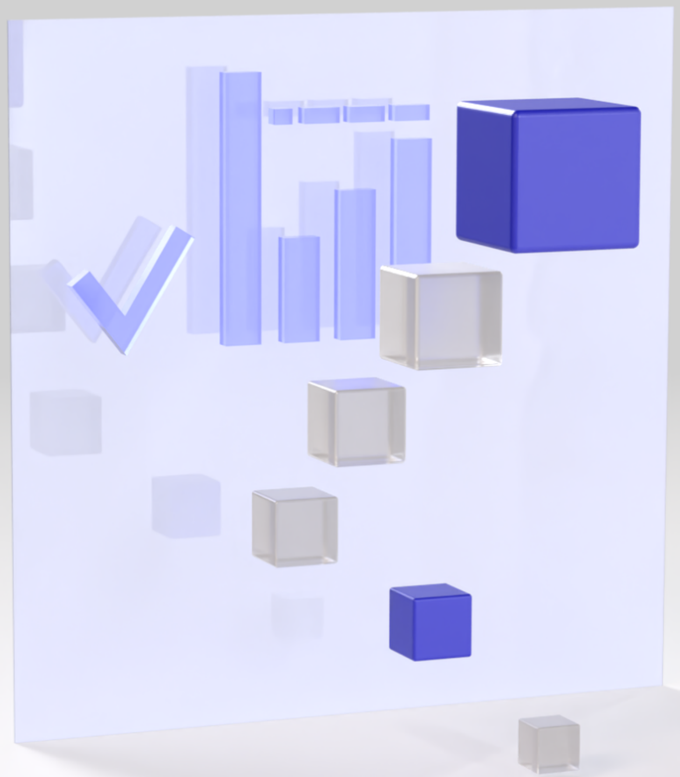
Selection

Who we back ×

We select innovative HardTech businesses with proven systems, strong business foundations, clear customer demand and a credible path to growing sustainable revenues.
Our rigorous due diligence assesses each business's technology, commercial model and financial position, including existing debt and cash flows. It builds our conviction in the businesses we choose to back.

Approach

How we build +



The Kineo Difference

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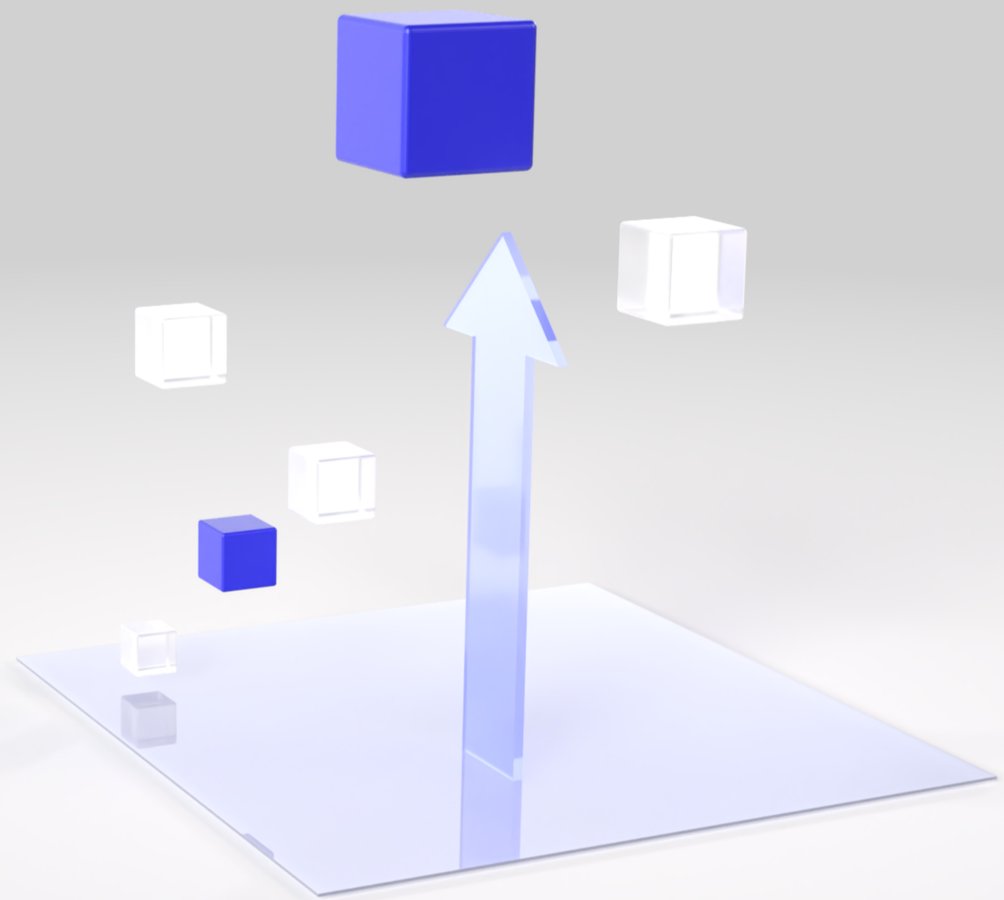
Because we take conviction in our clients' success, we design solutions which are fundamentally aligned with that success. We tailor transparent financing solutions that unlock the value of hard assets, optimize the efficiency of your capital stack while limiting unnecessary costs and restrictions.